

Message Text

UNCLASSIFIED

PAGE 01 STOCKH 00182 150718Z
ACTION EUR-12

INFO OCT-01 ISO-00 CIAE-00 DODE-00 INR-07 NSAE-00 PA-02
USIA-15 PRS-01 SP-02 AID-05 COME-00 EB-07 FRB-01
TRSE-00 XMB-04 OPIC-06 CIEP-02 OMB-01 /066 W
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R 141556Z JAN 77
FM AMEMBASSY STOCKHOLM
TO SECSTATE WASHDC 9542
INFO AMEMBASSY WARSAW

UNCLAS STOCKHOLM 0182

E.O. 11652: N/A
TAGS: EEWT, EMAE, PL, SW
SUBJECT: ASEA EXPECTS LARGE POLISH ORDER FOR NUMERICAL CONTROL
EQUIPMENT

1. THE STOCKHOLM PRESS REPORTED ON JANUARY 14 THAT ASEA,
SWEDEN'S LARGEST ELECTRICAL MANUFACTURER, IS IN THE FINAL
STAGES OF NEGOTIATIONS WITH POLAND CONCERNING DELIVERY OF
NUMERICAL CONTROLS FOR INDUSTRIAL PROCESSES. THE CONTRACT
IS REPORTED TO BE WORTH ABOUT SKR 40 MILLION (\$9.6 MILLION).
THE NEGOTIATIONS ARE EXPECTED TO BE CONCLUDED LATE THIS
MONTH.

2. THE PROCESS CONTROL INSTRUMENTATION OF THE KIND TO BE
SUPPLIED TO POLAND WAS INTRODUCED IN ASEA'S PRODUCTION
PROGRAM ONLY THREE YEARS AGO. IT IS REPORTEDLY OF THE TYPE
DESIGNED FOR THE MACHINE AND METAL-WORKING INDUSTRY. POLAND
IS SAID TO BE A GOOD MARKET FOR ASEA'S PRODUCTION OF NUMERICAL
CONTROLS. IN 1976, ASEA'S EXPORTS TO POLAND OF THIS TYPE
OF EQUIPMENT WERE SAID TO HAVE TOTALED SKR 50 MILLION
(\$12 MILLION).
SMITH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
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Current Classification: UNCLASSIFIED
Concepts: PRESS COMMENTS, SALES, ELECTRONIC EQUIPMENT, NEGOTIATIONS
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Copy: SINGLE
Sent Date: 14-Jan-1977 12:00:00 am
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Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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